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## KRISHNA INSTITUTE OF MEDICAL SCIENCES LIN

mpany was incorporated as 'Jagjit Singh and Sons Private Limited', a private limited company under the Companies Act, 1956, with a certificate of incorporation issued by the Registrar of Companies, Maharashtra at Mumbai on July 26, 1973. Or Company changed the location of its registered office from the State of Maharashtra to the erstwhile State of Andhra Pradesh, pursuant to an order dated January 29, 2003 by the Company Law Board, Western Region Bench, Mumbai ("Order") and the registration of the Order vide certificate of registration dated February 21, 2003 by the Registrar of Companies, Andhra Pradesh and Telangana (then the Registrar of Companies, Andhra Pradesh) ("Roc"). Subsequently, the name of our Company was changed to 'Krishna Institute of Medical Sciences Private Limited', pursuant to a letter of approval from the Central Government dated January 2, 2004 and a fresh certificate of incorporation issued by the RoC on January 2, 2004. Further, pursuant to the conversion of our Company to a public limited company, our name was changed to 'Krishna Institute of Medical Sciences Limited' and the RoC issued a fresh certificate of incorporation on January 29, 2004. For further details, see "History and Certain Corporate Matters" on page 198 of the Red Herring Prospectus ("RHP") dated June 9, 2021

Registered and Corporate Office: D. No. 1-8-31/1, Minister's Road, Secunderabad - 3, Telangana - 500 003, India; Tel: +91 40 4418 6000; Website: www.kimshospitals.com; Contact Person: Umashankar Mantha, Company Secretary and Compliance Officer; E-mail: cs@kimshospitals.com; Corporate Identity Number: U55101TG1973PLC040558

#### OUR PROMOTERS: DR. BHASKARA RAO BOLLINENI, RAJYASRI BOLLINENI, DR. ABHINAY BOLLINENI, ADWIK BOLLINENI AND **BOLLINENI RAMANAIAH MEMORIAL HOSPITALS PRIVATE LIMITED**

INITIAL PUBLIC OFFERING OF UP TO [●] EQUITY SHARES OF FACE VALUE OF ₹10 EACH ("EQUITY SHARES") OF KRISHNA INSTITUTE OF MEDICAL SCIENCES LIMITED ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF ₹ [●] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ [●] PER EQUITY SHARE) (THE "OFFER PRICE") AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER") COMPRISING A FRESH ISSUE OF UP TO [●] EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), COMPRISING UP TO 16,003,615 EQUITY SHARES AGGREGATING UP TO 16,0 UP TO ₹ [●] MILLION BY GENERAL ATLANTIC SINGAPORE KH PTE. LTD (THE "INVESTOR SELLING SHAREHOLDER"), UP TO 387,966 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION BY DR. BHASKARA RAO BOLLINENI, UP TO 775,933 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION BY RAJYASRI BOLLINENI, UP TO 387,966 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION BY BOLLINENI RAMANAIAH MEMORIAL HOSPITALS PRIVATE LIMITED (COLLECTIVELY, THE "PROMOTER SELLING SHAREHOLDERS"), 6,005,058 EQUITY SHARES AGGREGATING UP TO ₹ [●] MILLION BY PERSONS REFERRED TO IN ANNEXURE A (REFERRED TO AS THE "OTHER SELLING SHAREHOLDERS", TOGETHER WITH THE INVESTOR SELLING SHAREHOLDER AND PROMOTER SELLING SHAREHOLDERS, THE "SELLING SHAREHOLDERS", AND SUCH EQUITY SHARES THE "OFFERED SHARES"). THE OFFER INCLUDES A RESERVATION OF UP TO [♠] EQUITY SHARES, AGGREGATING UP TO ₹ 200.00 MILLION (CONSTITUTING UP TO [♠]% OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL), FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (THE "EMPLOYEE RESERVATION PORTION"). THE OFFER LESS THE EMPLOYEE RESERVATION PORTION IS HEREINAFTER REFERRED TO AS "NET OFFER". THE OFFER AND NET OFFER SHALL CONSTITUTE [•]% AND

Retail Portion: Not more than 10% of the Offer | Non-Institutional Portion: Not more than 15% of the Offer QIB Portion: Not Less than 75% of the Offer Employee Reservation Portion: Up to [•] Equity Shares aggregating up to ₹ 200 million

Price Band: ₹815 to ₹825 per Equity Share of face value of ₹10 each.

A discount of ₹ 40 per Equity Share is being offered to Eligible Employees Bidding in the Employee Reservation Portion The Floor Price is 81.50 times the face value of the Equity Shares and the Cap Price is 82.50 times the face value of the Equity Shares. Bids can be made for a minimum of 18 Equity Shares and in multiples of 18 Equity Shares thereafter.

ASBA\*

Simple, Safe, Smart way of Application!!!

I ◆ 1%. RESPECTIVELY. OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

\*Applications supported by blocked amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account, For further details, check section on ASBA below.

Mandatory in public issues. No cheque will be accepted.

UPI-Now available in ASBA for Retail Individual Bidders ("RIBs") applying through Registered Brokers, DPs and RTAs. RIBs also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. Investors are required to ensure that the bank account used for bidding is linked to their PAN.

•ASBA has to be availed by all the investors except Anchor Investors. UPI may be availed by RIBs. • For details on the ASBA and UPI process, please refer to the details given in ASBA Form and abridged prospectus and also please refer to the section "Offer Procedure" beginning on page 381 of the RHP. • The process is also available on the website of Association of Investment Bankers of India "AIBI", BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE", and together with BSE, the "Stock Exchanges") and in the General Information Document. ASBA Forms can be downloaded from the websites of the Stock Exchanges and can be obtained from the list of banks supporting UPI is also available on the website of SEBI at www.sebi.gov.in. • For list of banks supporting UPI, please refer to the link; www.sebi.gov.in. RIBs Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appear on the website of SEBI (https://www.sebi.gov.in/sebiweb/other/Other/Cothor.do/do/RecognisedFpi=yes&intmld=43) respectively, as updated from time to time. HDFC Bank Limited has been appointed as Sponsor Bank for the Offer. For issue related queries, investors may contact: the Book Running Lead Managers ("BRLMs") and Registrar to the Offer on their respective email IDs as mentioned below. For UPI related queries, investors can contact NPCI at the toll free number: 18001201740 and Mail Id: ipo.upi@npci.org.in.

#### **Risks to Investors**

- 1. Average cost of acquisition of Equity Shares held by the Selling Shareholders ranges from ₹ 5.15 per Equity Share to ₹ 360.00 per Equity Share and Offer Price at upper end of the Price Band is ₹825.
- 2. The Price/Earnings ratio based on diluted EPS on a restated consolidated basis for Fiscal 2021 for the Issuer at the upper end of the Price Band is 31.23x. For our peer group, three companies have negative earnings per share for Fiscal 2021 and accordingly the Price/Earnings ratio for them is not applicable. Only one company in the peer group has positive earnings per share and accordingly the Price/Earnings ratio for the respective company is 101.39x for Fiscal 2020.
- 3. The four book running lead managers ("BRLMs") associated with the Offer have handled 29 public issues in the past three years, out of which 10 issues closed below the issue price on listing date.
- 4. Weighted Average Return on Net Worth for Fiscals 2021, 2020, 2019 is 16.82%.

## **BID/OFFER PROGRAMME**

# **OPENS ON: WEDNESDAY, JUNE 16, 2021 CLOSES ON: FRIDAY, JUNE 18, 2021**

Contents of the Memorandum of Association of the Company as regards its objects: For information on the main objects and other objects of the Company, see "History and Certain Corporate Matters" on page 198 of the RHP and Clause III of the Memorandum of Association of the Company. The Memorandum of Association of the Company is a material document for inspection in relation to the Offer. For further details, see "Material Contracts and Documents for Inspection" on page 404 of the RHP.

Liability of the members of the Company: Limited by shares Amount of share capital of the Company and capital structure: The authorised, issued, subscribed and paid up share capital of the Company as on the date of the RHP is as follows: The authorised share capital of the Company is ₹950,000,000 divided into 95,000,000 Equity Shares of ₹10 each. The issued, subscribed and paid-up share capital of the Company is ₹775,932,830 divided into 77,593,283 Equity Shares of ₹10 each. For details, please see the section entitled "Capital Structure" beginning on page 85 of

Names of signatories to the Memorandum of Association of the Company and the number of Equity Shares subscribed by them: Given below are the names of the signatories of the Memorandum of Association of the Company, at the time of signing of the Memorandum of Association: Jagjit Singh and Vimla Swanni. For further details please see "Capital Structure" on page 85 of the RHP.

Disclaimer Clause of the SEBI: SEBI only gives its observations on the offer documents and this does not constitute approval of either the Offer or the specified securities or the offer document. The investors are advised to refer to page 361 of the RHP for the full text of the Disclaimer Clause of SEBI

Disclaimer Clause of BSE (Designated Stock Exchange): It is to be distinctly understood that the permission given by BSE should not in any way be deemed or construed that the RHP has been cleared or approved by BSE nor does it certify, warrant or endorse the correctness or completeness of any of the contents of the RHP. The investors are advised to refer to page 362 of the RHP for the full text of the Disclaimer Clause of BSE.

Disclaimer Clause of NSE: It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it warrant, certify or endorse the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to page 362 of the RHP for the full text of the Disclaimer Clause of NSE.

## Addendum to the RHP dated June 9, 2021 (the "RHP"): Notice To Investors (the "Addendum"

Our Company has received an intimation dated June 12, 2021 from one of our shareholders viz., General Atlantic Singapore KH Pte. Ltd. (the "Investor Selling Shareholder"), stating that the Investor Selling Shareholder has executed a share purchase agreement dated June 11, 2021 with India Advantage Fund S4 I (acting through its investment manager, ICICI Venture Funds Management Company Limited) and Dynamic India Fund S4 US1 ("SPA") in relation to the proposed transfer of an aggregate of 1,939,393 Equity Shares of our Company by the Investor Selling Shareholder ("GA Transfers"). The details of the GA Transfers have been set out below:

Sr. No.	Transferee Name	No. of Equity Shares to be transferred	Price per Equity Share (₹)
1.	India Advantage Fund S4 I (acting through its investment manager, ICICI Venture Funds Management Company Limited)	1,784,242	825
2.	Dynamic India Fund S4 US I	155,151	825
	Total	1,939,393	

Pursuant to the GA Transfers, the total shareholding of the Investor Selling Shareholder in our Company will reduce from 31,739,906 Equity Shares representing 40.91% of the total issued, subscribed and paid-up Equity Share capital of our Company to 29,800,513 Equity Shares, representing 38.41% of the total issued, subscribed and paid-up Equity Share capital of our Company, as on date. Please note that the Equity Shares to be transferred by the Investor Selling Shareholder pursuant to the GA Transfers will not form part of the Equity Shares proposed to be offered by the Investor Selling Shareholder, as a part of the Offer. Further, please note that the Equity Shares which will be transferred pursuant to the GA Transfers, being the pre-Offer equity share capital held by persons other than the Promoters, upon transfer to India Advantage Fund S4 US I in accordance with the provisions of the SPA shall be subject to lock-in on a post-Offer basis, in accordance with Regulation 17 of the SEBI ICDR Regulations, as applicable.

Corresponding changes will be made in "Capital Structure - Notes to Capital Structure - Share Capital History" and other relevant sections of the Prospectus. The above is to be read in conjunction with the Red Herring Prospectus. The information in this Addendum supplements the Red Herring Prospectus and updates the information in the Red Herring Prospectus, as applicable. Please note that the changes pursuant to the Addendum will be appropriately included in the Prospectus, as and when filed with the RoC. All capitalised terms used in this notice shall, unless the context otherwise requires, have the meaning ascribed to them in the Red Herring Prospectus.

### CORRIGENDUM TO THE RHP (the "Corrigendum")

Further, potential Bidders should also note that on the cover page and page 81 of the RHP, under the details of the Registrar to the Offer, Link Intime India Private Limited, the email address and investor grievance ID of Link Intime India Private Limited, "kims.ipo@linkintime.com" shall stand modified and shall be read as "kims.ipo@linkintime.co.in"

The RHP shall be read in conjunction with this Corrigendum. The information in this Corrigendum supersedes the information in the RHP to the extent inconsistent with the information in the RHP and the relevant changes shall be reflected in the Prospectus. All capitalised terms used in this notice, shall, unless the context otherwise requires, have the meaning ascribed to them in the RHP.

For KRISHNA INSTITUTE OF MEDICAL SCIENCES LIMITED On behalf of the Board of Directors

Place: Secunderabad Date: June 12, 2021

Company Secretary and Compliance Officer

KRISHNA INSTITUTE OF MEDICAL SCIENCES LIMITED is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offering of its Equity Shares and has filed the RHP with the Registrar of Companies, Telangana at Secunderabad. The RHP shall be available on the website of SEBI at www.sebi.gov.in, websites of the Stock Exchanges i.e. BSE and NSE at www.bseindia.com, and the state of the BRLMs i.e. Kotak Mahindra Capital Company Limited, Axis Capital Limited, Credit Suisse Securities (India) Private Limited at www.investmentbank.kotak.com, www.asisanaital control of the BRLMs i.e. Kotak Mahindra Capital Company Limited, Axis Capital Limited, Credit Suisse Securities (India) Private Limited at www.investmentbank.kotak.com, www.asisanaital control of the BRLMs i.e. Kotak Mahindra Capital Company Limited, Axis Capital Limited, Credit Suisse Securities (India) Private Limited at www.investmentbank.kotak.com, www.asisanaital control of the BRLMs i.e. Kotak Mahindra Capital Company Limited, Axis Capital Limited, Credit Suisse Securities (India) Private Limited at www.investmentbank.kotak.com, www.asisanaital control of the BRLMs i.e. Kotak Mahindra Capital Company Limited, Axis Capital Limited, Axis Capital Limited, Education of the BRLMs i.e. Kotak Mahindra Capital Company Limited, Axis Capital Limit please see the section entitled "Risk Factors" on page 28 of the RHP. Potential Bidders should not rely on the DRHP filed with SEBI for making any investment decision.

This advertisement is not an offer of securities for sale in the United States. Securities may not be offered or sold in the United States absent registration or an exemption from registration under the U.S. Securities Act of 1933, as amended. Krishna Institute of

Medical Sciences Limited does not intend to register any part of the proposed offering of securities in the United States or to conduct a public offering of securities in the United States.