



Media Release

Kotak adjudged Best Investment Bank, Best ECM House and Best Broker in India

Mumbai, July 8, 2014: Kotak Investment Banking has been recognized as the **Best Investment Bank in India** and **Best Equity Capital Markets (ECM) House in India**, and Kotak Securities as the **Best Broker in India** in the *FinanceAsia Country Awards for Achievement 2014*.

Kotak has been named the best investment bank in India for 8 out of the last 9 years and the best ECM house in India for 5 out of the last 7 years by FinanceAsia.

In FY2014, Kotak Investment Banking completed a diverse set of 14 transactions across the Equity Product spectrum, raising a total of Rs. 152.37 billion. In M&A Advisory, Kotak advised on a wide array of 21 transactions across a range of products and sectors, for a total deal value of US\$ 3 billion.

Validation by FinanceAsia:

- Kotak Investment Banking bags our best investment bank award as its franchise has a good mix between equity capital markets and M&A advisory, due in part to its roots.

Mergers & Acquisitions

- It was an adviser to the committee of independent directors of Glaxo SmithKline Pharmaceuticals, on the open offer by majority shareholder Glaxo Smithkline. Kotak was also an exclusive financial adviser to the Mahindra group for its global alliance in Auto Components with Spain's CIE Automotive.

Equity Capital Markets

- Among the local banks, Kotak Investment Banking stood out for arranging major equity deals such as Power Grid Corp of India's follow-on public offering and rights issues for Tata Power and Godrej Properties (for which it was a sole bookrunner),
- It also has strong distribution capabilities, an example of this being Power Grid's follow-on offering where Kotak procured 36% of the overall demand, which was more than any other bank.

Brokerage

- It was a sluggish year for Indian brokerages...However, Kotak Securities proved to be a market leader, particularly in institutional broking. The bank has a comprehensive platform that provides brokerage, research and distribution services to both institutional and retail clients.

**About Kotak Investment Banking**

Kotak Investment Banking (KIB) is a leading full-service investment bank in India offering integrated solutions encompassing high-quality financial advisory services and financing solutions to leading Indian and multinational corporations across diverse sectors. KIB's services include M&A Advisory, Equity and Debt Capital Market Issuances, Private Equity Advisory and Infrastructure Advisory. KIB is a subsidiary of Kotak Mahindra Bank Limited, one of India's leading banking and financial services organizations with a consolidated net worth of Rs19,076 cr (approx US\$ 3.2 billion) as on March 31, 2014. For more information, please visit <http://investmentbank.kotak.com/>

About Kotak Securities Limited

Kotak Securities Limited is a subsidiary of Kotak Mahindra Bank Limited and is the stock broking arm of the Kotak Mahindra Group. With 1157 branches, franchisees representative offices, and satellite offices across 367 cities, Kotak Securities processes over 3,00,000 secondary market trades everyday and has a customer base of more than 9,34,000 customers. Awarded Best Equity Broking House and Depository Participant of the year - Dun & Bradstreet Equity Broking Awards 2013-14, KSL offers a wide range of financial products for its investors, including Stocks and Shares, Derivatives, distribution of IPOs, Mutual Funds and Insurance.

All figures are as on March 31st 2014

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