



Media Release

Kotak adjudged Best Investment Bank, Best Equity House and Best Brokerage in India

Mumbai, July 23, 2012: The Kotak Mahindra Group has been adjudged **Best Investment Bank in India, Best Equity House in India** and **Best Brokerage in India** in the *FinanceAsia Country Awards for Achievement 2012*.

This is the seventh consecutive year that Kotak has been awarded the best investment bank in India title and the third year in a row that the firm has been named the best equity house in India by FinanceAsia.

Observations by FinanceAsia:

- Kotak remains India's investment bank of choice.
- On the cross-border M&A front it helped Kokuyo, a Japanese stationery and furniture company, buy a majority stake in Camlin using an innovative deal structure. And Kotak acted as a manager for iGate's delisting of Patni Computer Systems, which was the largest delisting transaction in India under 2009 revised regulations
- On the equities front, it led India's first institutional placement programme, for Godrej Properties, which was also the first equity offering from the real estate sector since October 2010. And it completed the Rs 1.8 billion initial public offering for Speciality Restaurants, which was oversubscribed by 2.5 times in volatile market conditions.
- Kotak also has one of the most comprehensive research platforms in the industry, with 167 stocks under active coverage and 27 research analysts. With Kotak Securities' extensive distribution network in India (1,377 offices across 438 cities and towns) it is clearly a market leader.

About Kotak Mahindra group

Established in 1985, the Kotak Mahindra group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received a banking license from the Reserve Bank of India (RBI). With this, KMFL became the first non-banking finance company in India to become a bank – Kotak Mahindra Bank Limited.

The Kotak Mahindra group has a consolidated net worth of Rs 13,430 crore (approx US\$ 2.4 billion) as on June 30, 2012. The Group offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector. The Group has a wide distribution network through branches and franchisees across India, and international offices in London, New York, California, Dubai, Abu Dhabi, Bahrain, Mauritius and Singapore. For more information, please visit the company's website at <http://www.kotak.com>

About Kotak Investment Banking

Kotak Investment Banking (KIB) is a leading full-service investment bank in India offering the complete range of capital market and advisory solutions to leading Indian and multinational corporations across diverse sectors. KIB's services include Equity and Debt Capital Market Issuances, M&A Advisory, Private Equity



Advisory, Structured Finance Services and Infrastructure Advisory & Fund Mobilization. KIB is a subsidiary of Kotak Mahindra Bank Limited, one of India's leading banking and financial services organizations with a consolidated net worth of Rs 13,430 crore (approx US\$ 2.4 billion) as on June 30, 2012. For more information, please visit <http://investmentbank.kotak.com/>

About Kotak Securities

Kotak Securities Limited, a subsidiary of Kotak Mahindra Bank Limited, is the stock broking arm of the Kotak Mahindra Group. Kotak Securities is one of the largest broking houses in India with wide geographical reach, catering to the needs of both institutional and non-institutional investor categories. The company has four main areas of business: Institutional Equities, Retail (Equities & other financial products), Portfolio Management and Depository Services. For more information, please visit <http://www.kotaksecurities.com>

For more information, please contact:

Phiroza Choksi
Kotak Investment Banking
Mobile: +91 98203 63681
E-mail: phiroza.choksi@kotak.com

Hitesh Motwani
Genesis Burson-Marsteller
Mobile: +91 9920013719
E-mail: hitesh.motwani@bm.com